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# CV

### PERSONAL DETAILS

First name: Wojtek

Last name: Przepiorka

#### **RESEARCH INTERESTS**

Analytical sociology; economic sociology; environmental sociology; organizational behaviour; quantitative research methods

### **ACADEMIC POSITIONS**

Since 2021: Associate professor, Department of Sociology, Utrecht University

2014 – 2021: Assistant professor (tenure since 2016), Department of Sociology, Utrecht University

2010 – 2014: Research fellow, Department of Sociology / Nuffield College, University of Oxford

2009 – 2010: Postdoc, Department of Humanities, Social and Political Sciences, ETH Zurich

2004 – 2009: PhD candidate, Department of Humanities, Social and Political Sciences, ETH Zurich

2002 – 2004: Undergraduate research assistant, Institute of Sociology, University of Bern

#### **AFFILIATIONS**

Since 2014: Interuniversity Center for Social Science Theory and Methodology (ICS)

2017 – 2020: Nuffield Centre for Experimental Social Sciences India, FLAME University

2015 – 2018: Nuffield College, University of Oxford

2010 – 2014: Nuffield Centre for Experimental Social Sciences, University of Oxford

# **EDUCATION**

2010: Dr. sc. ETH Zurich (with distinction)

2004: Lic.rer.soc. (M.A.) in sociology with computer science and economics, University of Bern

#### **FURTHER EDUCATION**

2024: Senior Qualification University Research, Utrecht University

2017: Effective Coordination and Communication for Assistant Professors, Utrecht University

2016: Basic Qualification University Teaching, Utrecht University

2016: Teaching in Higher Education didactics training, Utrecht University

2012: Oxford Spring School in Quantitative Methods for Social Research, University of Oxford

2009: Writing Research Papers for Staff and Doctoral Candidates, ETH Zurich

2007 – 2009: Advanced studies in applied statistics, ETH Zurich

2008: ICPSR summer program in quantitative methods of social research, University of Michigan

- 2007: Essex summer school in social science data analysis and collection, University of Essex
- 2006: Summer School on Applications of Complex Systems to Social Science, Warsaw University

### RESEARCH VISITS AND STAYS ABROAD

- 2019: Friedrich-Alexander University Erlangen-Nürnberg, School of Business and Economics (spring, short visit, host: Martin Abraham)
- 2019: New York University Abu Dhabi, Department of Social Research and Public Policy (spring, short visit, host: Rebecca Morton)
- 2018: ETH Zurich, Department of Humanities, Social and Political Sciences (fall, short visit, host: A. Diekmann)
- 2017: Institute of Cognitive Sciences and Technologies, Rome (fall, short visit, host: Giulia Andrighetto)
- 2017: ETH Zurich, Department of Humanities, Social and Political Sciences (fall, short visit, host: A. Diekmann)
- 2017: European University Institute, Department of Political and Social Sciences (fall, short visit, host: D. Gambetta)
- 2016: ETH Zurich, Department of Humanities, Social and Political Sciences (spring, short visit, host: A. Diekmann)
- 2015: University of Bologna, Department of Economics (winter, short visit, host: M. Casari)
- 2014: University of Bern, Department of Sociology (winter, short visit, host: B. Jann)
- 2013: European University Institute, Department of Political and Social Sciences (summer, short visit, host: D. Gambetta)
- 2012: ETH Zurich, Department of Humanities, Social and Political Sciences (fall, short visit, host: A. Diekmann)
- 2012: European University Institute, Department of Political and Social Sciences (spring, short visit, host: D. Gambetta)
- 2011: Utrecht University, Department of Sociology (spring, short visit, host: V. Buskens)
- 2010: University of Oxford, Nuffield College, Centre for Experimental Social Sciences (Hilary term, host: D. Gambetta)
- 2007: University of Nizhny Novgorod, Department of Social Sciences (summer, short visit, host: N. Ivashinenko)
- 2006: University of Nizhny Novgorod, Department of Social Sciences (summer, short visit, host: N. Ivashinenko)
- 2001 2002: New University of Lisbon, Portugal, Erasmus exchange program

#### **AWARDS**

2022: Ig Nobel Peace Prize, awarded by the *Annals of Improbable Research* for "Honesty and dishonesty in gossip strategies: a fitness interdependence analysis." *Philosophical Transactions of the Royal Society B: Biological Sciences* 376: 20200300. (with J. Wu, S. Számadó, P. Barclay, B. Beersma, T. Dores Cruz, S. Lo Iacono, A. Nieper, K. Peters, L. Tiokhin, P. van Lange)

- 2018: European Sociological Review Prize for the Best Article of the Year, awarded by the European Consortium for Sociological Research for "Order without Law: Reputation Promotes Cooperation in a Cryptomarket for Illegal Drugs." European Sociological Review 33(6):752-764. (with L. Norbutas and R. Corten)
- 2016: Anatol-Rapoport-Prize, awarded by the Modelling and Simulation section of the German Sociological Association for "The sanctioning dilemma: A quasi-experiment on social norm enforcement in the train." *European Sociological Review* 32(3): 439-451. (with J. Berger)
- 2016: Best Paper Presentation, awarded by the Mathematical Sociology section of the American Sociological Association for "Information Sharing Promotes Cooperation in Illicit Causes: Evidence from an Online Market in the Dark Web" presented at the Sixth Joint Japan-US Conference on Mathematical Sociology and Rational Choice, Seattle, August 19 (with L. Norbutas and R. Corten)
- 2015: James Coleman Award for Outstanding Article, awarded by the Rationality and Society section of the American Sociological Association for "Reputation formation and the evolution of cooperation in anonymous online markets." *American Sociological Review* 79(1):65-85. (with A. Diekmann, B. Jann and S. Wehrli)
- 2014: Lectureship in Quantitative Sociology (permanent position), University of Edinburgh (declined)
- 2013: Max Weber Fellowship (2 years), European University Institute, Florence (declined)
- 2012: ETH Zurich medal award for outstanding dissertation
- 2010: Second best poster award for "Does charitable giving signal trustworthiness? An experimental investigation" presented at European Science Days, Steyr

### **GRANTS AND RESEARCH PROJECTS**

### Ongoing

2023: "Work-related gender norms in the Netherlands. Measuring the normative underpinnings of female labor force participation, in particular parttime work." (Co-PI, with A. Brüning, T Spiegel, T. van der Lippie, Netherlands Organisation for Scientific Research, ~ EUR 275,000, this project is financed through the Stevin prize awarded to T. van der Lippe)

### Completed

- 2022: "Fourth Annual Conference on Experimental Sociology (ACES)" (Academy of Sociology workshop funding; EUR 2500)
- 2022: "Fourth Annual Conference on Experimental Sociology (ACES)" (Faculty of Social and Behavioral Sciences, Utrecht University; EUR 2500)
- 2020: "How do vulnerability to the COVID-19 virus and compliance with pandemic-related norms affect changes in social trust?" (Co-I, with S. Lo Iacono, V. Buskens, R. Corten, A. van de Rijt, Faculty of Social and Behavioral Sciences, Utrecht University, EUR 25,138)
- 2019: "Sustainability of Cooperation in Changing Groups" (Co-PI, with V. Buskens, B. Cherki, S. Israel, K. Otten, The Hebrew University of Jerusalem and Utrecht University Center for Partnership in Science, EUR 15,000)
- 2019: "The Dark Side of Cooperation" (Co-PI, with A. Macanovic and V. Buskens, Utrecht University, Faculty of Social and Behavioral Sciences PhD fund, EUR 213,000)

- 2019: "The competitive advantage of sanctioning institutions revisited: A multi-lab replication of Gürerk et al. (2006)" (PI, with S. Lo Iacono, M. van Assen, V. Buskens, R. Corten, A. van de Rijt, Netherlands Organisation for Scientific Research, EUR 148,568)
- 2019: "Sixth International Meeting on Experimental and Behavioral Social Sciences (IMEBESS)" (Economic Board of the Province of Utrecht; EUR 4005)
- 2019: "Sixth International Meeting on Experimental and Behavioral Social Sciences (IMEBESS)" (Faculty of Social and Behavioral Sciences, Utrecht University; EUR 5000)
- 2018: "New Public Policy Financing Models, Innovative or Ineffective?" (Co-I with D. Hevenstone, A. Fraser and colleagues, Swiss Network for International Studies, CHF 254,195)
- 2018: "De aanstekelijkheid van de energietransitie" (Co-I with A. van de Rijt and colleagues, Institutions for Open Societies, Utrecht University, EUR 25,000)
- 2017: "The effectiveness of reputation systems in online market platforms: a meta-analysis, an experiment and a case study of the Chinese online market Taobao" (Co-PI with R. Jiao and V. Buskens, China Scholarship Council Grant to finance a PhD student for four years doing research in the Netherlands, EUR 57,600)
- 2017: Open access publication grant (with N. van Miltenburg and V. Buskens, Netherlands Organisation for Scientific Research, EUR 1278)
- 2014: "Sharing compromising information: How crime begets trust and cooperation among criminals" (Co-PI with D. Gambetta, Research Council of the European University Institute, EUR 11,000)
- 2013: Travel and conference participation grant (Nuffield College P. Williams Memorial Fund and Goodhart Fund, GBP 1750)
- 2011: Participation grant for Workshop on Trust and Cultural Evolution in Valencia (Swiss National Science Foundation, CHF 404)
- 2011: "Does altruistic punishment signal cooperative intent? Decomposing the signalling benefits of social norm enforcement" (PI, John Fell OUP Research Fund, GBP 7350)
- 2010: Participation grant for European Science Days in Steyr (Swiss National Science Foundation, CHF 759)
- 2009: "Signaling Trustworthiness in Laboratory and Field Experiments" (Co-PI with A. Diekmann, Swiss National Science Foundation, CHF 132,121)
- 2008: Participation grant for ICPSR summer program in quantitative methods of social research (Swiss National Science Foundation, CHF 4500)
- 2007: Participation grant for Essex summer school in social science data analysis and collection (Swiss National Science Foundation, CHF 7000)

# **JOURNAL PUBLICATIONS** (47) [\* not peer-reviewed (2)]

- forthcoming: "Meta-dominance analysis A tool for the assessment of the quality of digital behavioural data." *Social Science Computer Review*. (with A. Schneck) <a href="https://doi.org/10.1177/08944393241261958">https://doi.org/10.1177/08944393241261958</a>
- forthcoming: "Building a reputation for trustworthiness: Experimental evidence on the role of the feedback rate." *Rationality and Society*. (with R. Jiao, V. Buskens). <a href="https://doi.org/10.1177/10434631241232518">https://doi.org/10.1177/10434631241232518</a>

- forthcoming: "The Moral Embeddedness of Cryptomarkets: Text Mining Feedback on Economic Exchanges on the Dark Web." *Socio-Economic Review*. (with A. Macanovic) <a href="https://doi.org/10.1093/ser/mwad069">https://doi.org/10.1093/ser/mwad069</a>
- 2024: "A Systematic Evaluation of Text Mining Methods for Short Texts: Mapping Individuals' Internal States from Online Posts." *Behavior Research Methods* 56: 2782-2803. (with A. Macanovic) https://doi.org/10.3758/s13428-024-02381-9
- 2024: "Cooperation, punishment, and group change in multilevel public goods experiments." *European Economic Review* 164: 104682. (with K. Otten, V. Buskens, B. Cherki, S. Israel) https://doi.org/10.1016/j.euroecorev.2024.104682
- 2024: "Signals of belonging: Emergence of signalling norms as facilitators of trust and parochial cooperation." *Philosophical Transactions of the Royal Society B: Biological Sciences* 379: 20230029. (with A. Macanovic, M. Tsvetkova, V. Buskens) <a href="https://doi.org/10.1098/rstb.2023.0029">https://doi.org/10.1098/rstb.2023.0029</a>
- 2023: "Does living in a protected area promote social and environmental sustainability? A survey on resource use and life satisfaction in and around three regional nature parks in Switzerland." *Social Indicators Research* 169: 341-364. (with T. Wiesli) <a href="https://doi.org/10.1007/s11205-023-03164-z">https://doi.org/10.1007/s11205-023-03164-z</a>
- 2023: "The Impact of Social Impact Bond Financing." *Public Administration Review* 83(4): 930-946. (with D. Hevenstone, A. Fraser, L. Hobi, G. Geuke) <a href="https://doi.org/10.1111/puar.13631">https://doi.org/10.1111/puar.13631</a>
- 2023: "The competitive advantage of sanctioning institutions revisited: a multi-lab replication." *PNAS Nexus* 2(5): pgad091. (with S. Lo Iacono, V. Buskens, R. Corten, M. van Assen and A. van de Rijt). <a href="https://doi.org/10.1093/pnasnexus/pgad091">https://doi.org/10.1093/pnasnexus/pgad091</a>
- 2022: "Human cooperation in changing groups in a large-scale public goods game." *Nature Communications* 13: 6399. (with K. Otten, U. Frey, V. Buskens, N. Ellemers). <a href="https://doi.org/10.1038/s41467-022-34160-5">https://doi.org/10.1038/s41467-022-34160-5</a>
- 2022: "How norms emerge from conventions (and change)." *Socius* 8: 1-16. (with A. Székely, G. Andrighetto, A. Diekmann, L. Tummolini). https://doi.org/10.1177/23780231221124556
- 2022: "Moderators of reputation effects in peer-to-peer online markets: a meta-analytic model selection approach." *Journal of Computational Social Science* 5: 1041-1067. (with R. Jiao, V. Buskens) https://doi.org/10.1007/s42001-022-00160-0
- 2022: "The Role of Reinforcement Learning in the Emergence of Conventions: Simulation Experiments with the Repeated Volunteer's Dilemma." *Journal of Artificial Societies and Social Simulation* 25(1): 7. (with H. Nunner, C. Janssen) <a href="https://doi.org/10.18564/jasss.4771">https://doi.org/10.18564/jasss.4771</a>
- 2021: "COVID-19 vulnerability and perceived norm violations predict loss of social trust: a prepost study." *Social Science & Medicine* 291: 114513. (with S. Lo Iaconno, V. Buskens, R. Corten, A. van de Rijt) https://doi.org/10.1016/j.socscimed.2021.114513
- 2021: "Cooperation between newcomers and incumbents: The role of normative disagreements." *Journal of Economic Psychology* 87: 102448. (with K. Otten, V. Buskens, N. Ellemers) https://doi.org/10.1016/j.joep.2021.102448

- 2021: "Honesty and dishonesty in gossip strategies: a fitness interdependence analysis." *Philosophical Transactions of the Royal Society B: Biological Sciences* 376: 20200300. (with J. Wu, S. Számadó, P. Barclay, B. Beersma, T. Dores Cruz, S. Lo Iacono, A. Nieper, K. Peters, L. Tiokhin, P. van Lange) <a href="https://doi.org/10.1098/rstb.2020.0300">https://doi.org/10.1098/rstb.2020.0300</a>
- 2021: "Parochial cooperation and the emergence of signalling norms." *Philosophical Transactions of the Royal Society B: Biological Sciences* 376: 20200294. (with A. Diekmann) <a href="https://doi.org/10.1098/rstb.2020.0294">https://doi.org/10.1098/rstb.2020.0294</a>
- 2021: "Technology use and norm change in online privacy: Experimental evidence from vignette studies." *Information, Communication & Society.* 24(9): 1212-1228. (with C. Horne) <a href="https://doi.org/10.1080/1369118X.2019.1684542">https://doi.org/10.1080/1369118X.2019.1684542</a>
- 2021: "Does herding undermine the trust enhancing effect of reputation? An empirical investigation with online-auction data." *Social Forces* 99(4): 1575-1600. (with O. Aksoy) <a href="https://doi.org/10.1093/sf/soaa057">https://doi.org/10.1093/sf/soaa057</a>
- 2021: "Reputation effects in peer-to-peer online markets: A meta-analysis" *Social Science Research* 95: 102522. (with R. Jiao, V. Buskens) <a href="https://doi.org/10.1016/j.ssresearch.2020.102522">https://doi.org/10.1016/j.ssresearch.2020.102522</a>
- 2021: "The emergence of conventions in the repeated volunteer's dilemma: The role of social value orientation, payoff asymmetries and focal points." *Social Science Research* 93: 102488. (with L. Bouman, E. de Kwaadsteniet) https://doi.org/10.1016/j.ssresearch.2020.102488
- 2020: "Heterogeneous groups cooperate in public good problems despite normative disagreements about individual contribution levels." *Scientific Reports* 10: 16702. (with K. Otten, V. Buskens, N. Ellemers) https://doi.org/10.1038/s41598-020-73314-7
- 2020: "How can consumer trust in energy utilities be increased? The effectiveness of prosocial, proenvironmental, and service-oriented investments as signals of trustworthiness." *Organization & Environment* 33(2): 262-284. (with C. Horne) https://doi.org/10.1177/1086026618803729
- 2020: "How dominance hierarchies emerge from conflict: A game theoretic model and experimental evidence." *Social Science Research* 86: 102393. (with C. Rutten, V. Buskens, A. Szekely)
  - https://doi.org/10.1016/j.ssresearch.2019.102393
- 2020: "Binding contracts, non-binding promises and social feedback in the intertemporal common-pool resource game." *Games* 11(1): 5. (with A. Diekmann) <a href="https://doi.org/10.3390/g11010005">https://doi.org/10.3390/g11010005</a>
- 2019: "No evidence for hedonic shifts to bring about more moral hypocrisy: A comment on Lindenberg et al. (2018)." *Rationality and Society* 31(3): 354-360. https://doi.org/10.1177/1043463119863061
- 2019: "Sharing compromising information as a cooperative strategy." *Sociological Science* 6: 352-379. (with. D. Gambetta) <a href="https://doi.org/10.15195/v6.a14">https://doi.org/10.15195/v6.a14</a>
- 2018: "Heterogeneous groups overcome the diffusion of responsibility problem in social norm enforcement." *PLOS ONE* 13(11): e0208129. (with A. Diekmann) <a href="https://doi.org/10.1371/journal.pone.0208129">https://doi.org/10.1371/journal.pone.0208129</a>

- \* 2018: "Behavioral regularities and norm stickiness: The cases of transracial adoption and online privacy." *Social Research: An International Quarterly* 85(1): 93-113. (with C. Horne, J. Tinkler)
  - https://muse.jhu.edu/article/692746
- 2017: "Order without law: Reputation promotes cooperation in a cryptomarket for illegal drugs." *European Sociological Review* 33(6): 752-764. (with L. Norbutas, R. Corten) https://doi.org/10.1093/esr/jcx072
- 2017: "Consensual punishment does not promote cooperation in the six-person prisoner's dilemma with noisy public monitoring." *PLOS ONE* 12(11): e0188503. (with N. van Miltenburg, V. Buskens)
  - https://doi.org/10.1371/journal.pone.0188503
- 2016: "Choosing a partner for social exchange: Charitable giving as a signal of trustworthiness." *Journal of Economic Behavior & Organization* 129: 157-171. (with S. Fehrler) <a href="https://doi.org/10.1016/j.jebo.2016.06.006">https://doi.org/10.1016/j.jebo.2016.06.006</a>
- 2016: "The sanctioning dilemma: A quasi-experiment on social norm enforcement in the train." *European Sociological Review* 32(3): 439-451. (with J. Berger) https://doi.org/10.1093/esr/jcw014
- 2016: "Generosity is a sign of trustworthiness the punishment of selfishness is not." *Evolution and Human Behavior* 37(4): 255-262. (with U. Liebe) <a href="https://doi.org/10.1016/j.evolhumbehav.2015.12.003">https://doi.org/10.1016/j.evolhumbehav.2015.12.003</a>
- 2016: "Take One for the Team!' Individual heterogeneity and the emergence of latent norms in a volunteer's dilemma." *Social Forces* 94(3): 1309-1333. (with A. Diekmann) <a href="https://doi.org/10.1093/sf/sov107">https://doi.org/10.1093/sf/sov107</a>
- 2015: "Lifting the veil of ignorance. An experiment on the contagiousness of norm violations." *Rationality and Society* 27(3): 309-333. (with A. Diekmann, H. Rauhut) <a href="https://doi.org/10.1177/1043463115593109">https://doi.org/10.1177/1043463115593109</a>
- 2015: "Punitive preferences, monetary incentives and tacit coordination in the punishment of defectors promote cooperation in humans." *Scientific Reports* 5: 10321. (with A. Diekmann) <a href="https://doi.org/10.1038/srep10321">https://doi.org/10.1038/srep10321</a>
- 2015: "Responsibility attribution for collective decision makers." *American Journal of Political Science* 59(2): 372-389. (with R. Duch, R. Stevenson) <a href="https://doi.org/10.1111/ajps.12140">https://doi.org/10.1111/ajps.12140</a>
- \* 2014: "Reputation in offline and online markets: Solutions to trust problems in social and economic exchange." *Economic Sociology, the European Electronic Newsletter* 16(1): 4-10. https://econsoc.mpifg.de/17003/econ\_soc\_16-1.pdf
- 2014: "Natural and strategic generosity as signals of trustworthiness." *PLOS ONE* 9(5): e97533. (with D. Gambetta) https://doi.org/10.1371/journal.pone.0097533
- 2014: "Reputation formation and the evolution of cooperation in anonymous online markets." *American Sociological Review* 79(1): 65-85. (with A. Diekmann, B. Jann, S. Wehrli) <a href="https://doi.org/10.1177/0003122413512316">https://doi.org/10.1177/0003122413512316</a>
- 2013: "Individual heterogeneity and costly punishment: a volunteer's dilemma." *Proceedings of the Royal Society B: Biological Sciences* 280: 20130247. (with A. Diekmann) <a href="https://doi.org/10.1098/rspb.2013.0247">https://doi.org/10.1098/rspb.2013.0247</a>

- 2013: "Charitable giving as a signal of trustworthiness: Disentangling the signaling benefits of altruistic acts." *Evolution and Human Behavior* 34(2): 139-145. (with S. Fehrler) <a href="https://doi.org/10.1016/j.evolhumbehav.2012.11.005">https://doi.org/10.1016/j.evolhumbehav.2012.11.005</a>
- 2013: "Buyers pay for and sellers invest in a good reputation: More evidence from eBay." *Journal of Socio-Economics* 42: 31-42. https://doi.org/10.1016/j.socec.2012.11.004
- 2013: "Temporal embeddedness and signals of trustworthiness: Experimental tests of a game theoretic model in the United Kingdom, Russia and Switzerland." *European Sociological Review* 29(5): 1010-1023. (with A. Diekmann) <a href="https://doi.org/10.1093/esr/jcs078">https://doi.org/10.1093/esr/jcs078</a>
- 2011: "Ethnic discrimination and signals of trustworthiness in an online market: Evidence from two field experiments." *Zeitschrift für Soziologie* 40(2):132-141. https://doi.org/10.1515/zfsoz-2011-0203
- 2011: "Die Präventivwirkung des Nichtwissens im Experiment." *Zeitschrift für Soziologie* 40(1): 74-84. (with A. Diekmann, H. Rauhut) <a href="https://doi.org/10.1515/zfsoz-2011-0105">https://doi.org/10.1515/zfsoz-2011-0105</a>

#### **BOOK CHAPTERS (12)**

- forthcoming: "Laboratory experiments." In U. Liebe (ed.), *Handbook of Quantitative Methods in Sociology*, Cheltenham: Edward Elgar.
- 2023: "Testing sociological theories with digital trace data from online markets." Pp. 241-257, in J. Skopek (ed.), *Research Handbook of Digital Sociology*, Cheltenham: Edward Elgar. <a href="https://doi.org/10.31235/osf.io/ed2xc">https://doi.org/10.31235/osf.io/ed2xc</a>
- 2021: "Vertrauensprobleme auf historischen und digitalen Märkten und die dunklen Seiten von Reputationssystemen." Pp. 49-63, in J. Hirschbiegel, S. von Welser & A. Westermann (eds.), Ökonomisch bestimmtes Handeln in der Vormoderne eine Frage des Vertrauens? Husum: Matthiesen. (with A. Diekmann)
- 2021: "Game-Theoretic Models." Pp. 414-431, in G. Manzo (ed.), *Research Handbook on Analytical Sociology*, Cheltenham: Edward Elgar. https://doi.org/10.4337/9781789906851.00031
- 2021: "Trust and Reputation in Historical Markets and Contemporary Online Markets." Pp. 131-145, in A. Maurer (ed.), *Handbook of Economic Sociology for the 21st Century: New Theoretical Approaches, Empirical Studies and Developments*, Berlin: Springer Nature. (with A. Diekmann)
  - https://doi.org/10.1007/978-3-030-61619-9\_9
- 2020: "Soziale Dilemmas." Pp. 181-199, in A. Tutic (ed.), *Rational Choice*, Berlin: De Gruyter Oldenbourg. https://doi.org/10.1515/9783110673616-008
- 2019: "Trust and reputation in markets." Pp. 383-400, in F. Giardini & R. Wittek (eds.), *The Oxford Handbook of Gossip and Reputation*, Oxford: Oxford University Press. (with A. Diekmann) <a href="https://doi.org/10.1093/oxfordhb/9780190494087.013.20">https://doi.org/10.1093/oxfordhb/9780190494087.013.20</a>
- 2017: "Signalling theory evolving: Signals and signs of trustworthiness in social exchange." Pp. 373-392, in B. Jann & W. Przepiorka (eds.), *Social dilemmas, institutions and the evolution of cooperation*, Berlin: De Gruyter Oldenbourg. (with J. Berger). https://doi.org/10.1515/9783110472974-018

- 2017: "Reputation auf Märkten." Pp. 241-255, in A. Maurer (ed.), *Handbuch der Wirtschaftssoziologie*. Wiesbaden: Springer VS. (with A. Diekmann) <a href="https://doi.org/10.1007/978-3-531-19907-8\_14">https://doi.org/10.1007/978-3-531-19907-8\_14</a>
- 2011: "Von Schweizer Alpengemeinden zur globalen Allmende. Was die Umweltpolitik aus Fallstudien und Experimenten lernen kann." Pp. 59-69, in K. Bisang, C. Hirschi & K. Ingold (eds.), *Umwelt und Gesellschaft im Einklang? Festschrift für Willi Zimmermann*. Zürich: Dike. (with A. Diekmann)
- 2010: "Soziale Normen als Signale. Der Beitrag der Signaling-Theorie." Pp. 220-237, in G. Albert and S. Steffen (eds.), Soziologische Theorie kontrovers. *Sonderheft der Kölner Zeitschrift für Soziologie und Sozialpsychologie*. Wiesbaden: VS-Verlag. (with A. Diekmann) <a href="https://kzfss.uni-koeln.de/sites/kzfss/pdf/SH\_50-2010.pdf">https://kzfss.uni-koeln.de/sites/kzfss/pdf/SH\_50-2010.pdf</a>
- 2010: "Der soziologische Gehalt der Signaling-Theorie. Eine Antwort auf die Kritik von Agathe Bienfait." Pp. 247-252, in G. Albert and S. Steffen (eds.), Soziologische Theorie kontrovers. *Sonderheft der Kölner Zeitschrift für Soziologie und Sozialpsychologie*. Wiesbaden: VS-Verlag. (with A. Diekmann) <a href="https://kzfss.uni-koeln.de/sites/kzfss/pdf/SH\_50-2010.pdf">https://kzfss.uni-koeln.de/sites/kzfss/pdf/SH\_50-2010.pdf</a>

### EDITED BOOKS AND JOURNAL SPECIAL ISSUES (2)

- 2021: "Advances in research on social dilemmas." *Games* special issue. (guest eds., with V. Buskens, R. Corten, W. Raub). https://www.mdpi.com/journal/games/special\_issues/Social\_Dilemmas
- 2017: "Social dilemmas, institutions and the evolution of cooperation." Berlin: De Gruyter Oldenbourg. (eds., with B. Jann). <a href="https://doi.org/10.1515/9783110472974">https://doi.org/10.1515/9783110472974</a>

## **OTHER PUBLICATIONS (9)**

- 2019: "Die Expansion digitaler Märkte und die dunklen Seiten von Reputationssystemen" In N. Burzan (ed.), Komplexe Dynamiken globaler und lokaler Entwicklungen. Verhandlungen des 39. Kongresses der Deutschen Gesellschaft für Soziologie in Göttingen 2018, Leverkusen: Budrich. (<a href="https://tinyurl.com/4bfyy6uf">https://tinyurl.com/4bfyy6uf</a>) (with A. Diekmann).
- 2018: "How can utilities overcome their trustworthiness problem?" Business and Management INK. *SAGE* Blogs. Retrieved December 17, 2018 (<a href="https://tinyurl.com/3hfh6sbn">https://tinyurl.com/3hfh6sbn</a>) (with C. Horne)
- 2018: "Book review of Domenico Delli Gatti, Giorgio Fagiolo, Mauro Gallegati, Matteo Richiardi and Alberto Russo (Eds.): Agent-based models in economics: A toolkit." *Journal of Artificial Societies and Social Simulation* 21(4): http://jasss.soc.surrey.ac.uk/21/4/reviews/3.html.
- 2017: "Vertrouwen in een vacuüm: wat we kunnen leren van drugshandel op het Dark Web" Stuk Rood Vlees. *SRV* Blogs. Retrieved November 24, 2017 (<a href="https://tinyurl.com/2p8fz57u">https://tinyurl.com/2p8fz57u</a>) (with R. Corten and L. Norbutas)
- 2014: "Methoden-Lexikon für die Sozialwissenschaften." R. Diaz-Bone and C. Weischer (eds.), Wiesbaden: Springer VS. [Contributed entries: Spieltheorie, Nash-Gleichgewicht, experimentelle Spieltheorie, Verhaltensspieltheorie, soziales Dilemma, Gefangenendilemma]
- 2014: "Big data' from online interactions offer a rich object of study for academics and policy-makers interested in human nature and economic behaviour." London School of Economics and Political Science. *EUROPP European Politics and Policy* Blogs. Retrieved September 28, 2016 (http://bit.ly/1jx1ATz)

- 2011: "Identifying individuals' preferences using games: A field experiment in promoting sustainable energy consumption." Pp. 14-25, in *International Conference on Information Systems (ICIS) Proceedings*, Atlanta (GA): Association for Information Systems. (with M. Baeriswyl and T. Staake)
  - https://aisel.aisnet.org/icis2011/proceedings/humanbehavior/14/
- 2010: "Book Review of Diego Gambetta: Codes of the Underworld: How Criminals Communicate." *Rationality, Markets and Morals* Vol. 1: 9-11. <a href="https://doi.org/10.22029/jlupub-368">https://doi.org/10.22029/jlupub-368</a>
- 2005: "The Evolution of Trust and Reputation: Results from Simulation Experiments." Pp. 307-313 in K. G. Troitzsch (ed.), Representing Social Reality: Pre-Proceedings of the Third Conference of the European Social Simulation Association, Koblenz: Fölbach. (with A. Diekmann)

# EDITORIAL, REVIEWING, AND ADVISORY ACTIVITIES

- Since 2020: Associate editor of European Sociological Review
- 2018 2021: Co-editor of AGORA, Newsletter of the Rationality and Society Section of the American Sociological Association and the Research Committee 45 on Rational Choice of the International Sociological Association
- Dissertation reading and/or exam committees: Nicole Schwitter (University of Warwick, Department of Sociology, 2022); Shuxian Jin (Vrije Universiteit Amsterdam, Department of Social Psychology, 2023); Gianluca Pasin (University of Milan, Department of Social and Political Sciences, 2023)
- Ad hoc reviewer for journals: American Journal of Political Science; American Journal of Sociology; American Sociological Review; Applied Economics Letters; Comparative Political Studies; Criminology; Current Opinion in Psychology; Current Sociology; Economic Inquiry; Economics and Philosophy; European Economic Review; European Political Science Review; European Sociological Review; Evolution and Human Behavior; Frontiers in Psychology; Information, Communication and Society; International Journal of Drug Policy; Journal for Labour Market Research; Journal of Artificial Societies and Social Simulation; Journal of Choice Modelling; Journal of Conflict Resolution; Journal of Economic Behavior & Organization; Journal of Economic Interaction and Coordination; Journal of Economics and Statistics; Journal of Experimental Psychology: General; Journal of Mathematical Sociology; Journal of Politics; Journal of the Royal Society Interface; Journal of Trust Research; Kölner Zeitschrift für Soziologie und Sozialpsychologie; Methoden, Daten, Analysen; Oxford Research Encyclopedia of Economics and Finance; Philosophical Transactions of the Royal Society B: Biological Sciences; PLOS ONE; Political Studies; Proceedings of the Royal Society of London B: Biological Sciences; Psychology, Crime and Law; Rationality and Society; Scientific Reports; Social Forces; Social Indicators Research; Social Psychology Quarterly; Social Science Research; Social Theory and Practice; Socio-Economic Review; Sociological Methods & Research; Sociological Science; Soziale Welt; Survey Research Methods; Swiss Political Science Review; Zeitschrift für Soziologie
  - [see my Web of Science profile: <a href="https://www.webofscience.com/wos/author/rid/I-3438-2019">https://www.webofscience.com/wos/author/rid/I-3438-2019</a>]
- Ad hoc reviewer and/or panel member for funding bodies: Austrian Science Fund (FWF); Czech Science Foundation (GACR); National Science Centre (NCN) Poland; Royal Swedish Academy of Sciences (KVA); Swiss National Science Foundation (SNSF)
- 2010 2014, 2020: Jury member for the Anatol-Rapoport Prize of the Modelling and Simulation section of the German Sociological Association

2007: Expert at Swiss Science and Youth Competition

#### ORGANIZATION OF SCIENTIFIC MEETINGS

- 2024: Member of the organizing committee of the 8<sup>th</sup> International Meeting on Experimental and Behavioral Social Sciences (IMEBESS) (Riga, 23.-25.05.2024)
- 2023: Member of the programme committee of the 5<sup>th</sup> Annual Conference of Experimental Sociology (ACES) (Madrid, Spain, 30.08.-01.09.2023)
- 2023: Member of the organizing committee of the 7<sup>th</sup> International Meeting on Experimental and Behavioral Social Sciences (IMEBESS) (Lisbon, Portugal, 18.-20.05.2023)
- 2023: Member of the programme committee of the 3<sup>rd</sup> Workshop on Experimental Sociology (online, 10.-11.05.2023)
- 2022: Convenor of 4<sup>th</sup> Annual Conference of Experimental Sociology (ACES) (Utrecht, the Netherlands, 31.08.-02.09.2022; with V. Buskens, R. Corten)
- 2021: Member of the program committee of the LSE Workshop on Experimental Sociology (London School of Economics and Political Science, online, 24.-25.06.2021)
- 2021: Convenor of Session at the 2020 ISA Forum of Sociology, "Causes and Consequences of Corruption: Theoretical Models and Empirical Evidence" (Porto Alegre, online, 23.-28.02.2021)
- 2019: Convenor of 6<sup>th</sup> International Meeting on Experimental and Behavioral Social Sciences (IMEBESS) (Utrecht, the Netherlands, 02.-04.05.2019; with R. Duch, D. Klinowski)
- 2018: Convenor of Programming experiments with oTree: A two-day, hands-on workshop (Utrecht, the Netherlands, 05.-06.04.2018)
- 2016: Member of the program committee of the 2<sup>nd</sup> International Workshop on Data-driven Self-regulating Systems (Augsburg, Germany, 12.09.2016)
- 2016: Convenor of Session at the 2016 annual meeting of the American Sociological Association in Seattle, Section on Rationality and Society, "Empirical Tests of Purposive Behavior"
- 2016: Convenor of Session at the 2016 ISA Forum of Sociology in Vienna, "Experimental Approaches to the Study of the Emergence of Social Norms" (with R. Corten)
- 2016: Convenor of Conference of the International Network of Analytic Sociologists (Utrecht, the Netherlands, 03.-04.06.2016; with V. Buskens, R. Corten, A. Flache, M. Mäs, R. Wittek)
- 2015: Convenor of Workshop at Conference Institutions for Moral Behavior, University of Utrecht, "Institutional norms and rules shaping moral behavior" (with I. Robeyns)
- 2012: Convenor of Conference on New Developments in Signaling and Game Theory (Ascona, Switzerland; with A. Diekmann, B.S. Frey, E. Voland, S. Wehrli)
- 2011: Convenor of Nuffield Workshop on Experimental Research on Social Dilemmas (Oxford, UK; with R. Duch, V. Buskens, W. Raub)
- 2010: Convenor of Session at the 2010 ISA World Congress of Sociology in Gothenburg, "Rational Choice and Behavioral Game Theory: The Experimental Approach" (with A. Diekmann)

#### **MEMBERSHIPS**

Akademie für Soziologie; American Sociological Association; Deutsche Gesellschaft für Soziologie (via section memberships)

- 2022 2023: Secretary / Treasurer of the Rationality and Society section of the American Sociological Association
- 2020 2021: Member of the Program Committee of the Mathematical Sociology section of the American Sociological Association

#### **ADMINISTRATIVE DUTIES**

- Since 2023: Coordinator of Political sociology of environmental crises (BA sociology; Utrecht University)
- 2017 2023: Member of the Education Committee of the Research Master Programmes of the Faculty of Social and Behavioral Sciences at Utrecht University
- Since 2016: Coordinator of Measurement and modelling with social data (BA sociology; Utrecht University)
- Since 2015: Coordinator of Electives and research experiences (MA sociology; Utrecht University)
- 2014 2023: Chair of the Programme Advisory Committee for the Sociology and Social Research Master (Utrecht University)
- 2019 2022: Utrecht Applied Data Science Ambassador for the Social and Behavioural Sciences at Utrecht University
- 2017 2021: Coordinator of Introduction to the social sciences (BA economics; Utrecht University)
- 2015 2022: Convenor of the research seminar "Cooperation in social and economic relationships" (with R. Corten and V. Buskens; Utrecht University)
- 2014 2022: Tutor of the Sociology and Social Research Master Programme (Utrecht University)
- 2011 2014: Convenor of the Nuffield Centre for Experimental Social Sciences Colloquium (with O. Aksoy, M. Belot, R. Duch, J. Jensenius, A. Matsuo, L. Miller, H. Solaz; University of Oxford)
- 2007: Convenor of the Colloquium Behavioral Studies (with A. Diekmann, H.-D. Daniel, D. Helbing, R. Schubert, E. Stern; ETH Zurich)

## **SUPERVISION**

#### Doctoral students

ongoing: Annelie Brüning (co-promotor)

2024: Ana Macanovic (co-promotor)

2023: Kasper Otten (co-promotor), Ruohuang Jiao (co-promotor)

2022: Thea Wiesli (co-supervisor for one chapter)

2018: Charlotte Rutten (co-supervisor for one chapter)

2017: Lukas Norbutas (co-supervisor for one chapter)

2016: Joel Berger (co-supervisor for one chapter)

2015: Nynke van Miltenburg (co-supervisor for one chapter)

Research master students (Utrecht University, Applied Data Science)

2024: Grzegorz Grzelak, Bram Löbker, Fin Zandbergen

2022: Yeison Loaiza, Roshni Melwani, Hanna Schützwohl

Research master students (Utrecht University)

ongoing: Zazie Flerackers

2022: Ula Ratajec, Antoon van Beek

2021: Jet Klokgieters

2020: Berfin Karakeçili

2019: Rosanne Dobbelaar (co-supervisor with Marcel van Assen), Zoe Zou (co-supervisor with A. van de Rijt)

2018: Greg Ivanov, Anton Shveygert (co-supervisor with J. Weesie)

2017: Hendrik Nunner (co-supervisor with C. Janssen), Loes Bouman, Ruohuang Jiao

2016: Sabrina Roski, Karlijn Soppe

MSc students (University of Oxford)

2012: Adam Obeng

2011: Michael Grätz

Other

Since 2004: Supervision of numerous student papers (i.e. BA theses and seminar papers).

#### **TEACHING**

Utrecht University / ICS

Since 2023: Political sociology of environmental crises (lectures and tutorials; BA sociology)

Since 2022: Human network analysis (two lectures and tutorials; MA applied data science)

Since 2021: Sociological theory construction and model building (four double-lectures; MA sociology and social research)

Since 2018: Measurement and modelling with social data (lectures, tutorials and computer lab; BA sociology)

Since 2018: Introduction to counterfactuals and causal inference (three lectures; MA sociology and social research)

Since 2018: Introduction to Sociology (lectures and tutorials; BA liberal arts and sciences)

2016: Research seminar 1: Building a theory (tutorials; MA sociology and social research)

2015, 2016, 2018, 2019, 2021: Game theory (one tutorial; MA sociology and social research)

2015 – 2021: Introduction to the social sciences (lectures and tutorials; BA economics)

2014 – 2017: Practicum: Models of measurement in sociological research (tutorials and lab tutorials; BA sociology)

2014 – 2018: Introduction to theory formation and model building in social science (one lecture and tutorial; PhD sociology)

University of Oxford

Trinity term 2014: Experimental social sciences (lectures and lab tutorials; MA sociology)

Trinity term 2013: Experimental social sciences (lectures and lab tutorials; MA sociology)

Trinity term 2012: Experimental social sciences (lectures and lab tutorials; MA sociology)

Trinity term 2011: Experimental social sciences (lectures and lab tutorials; MA sociology; with M. Belot, R. Duch, L. Miller)

University of Zurich

Spring term 2009: Core competence methods in political science (tutorials; BA political science; with A. Kalbhenn, L. Maduz, G. Ruoff, J. Vollenweider)

Fall term 2008: Advanced methods in political science (tutorials; BA political science; with A. Christmann, S. Fehrler, L. Leemann, L. Maduz)

ETH Zurich

Fall term 2008: Signalling theory and some applications (seminar; BA elective; with A. Diekmann, D. Gambetta)

Summer term 2006: Social cooperation: Theories, simulation models and empirical evidence (seminar; BA elective; with A. Diekmann)

Summer term 2006: Social cooperation: Introduction to agent-based modelling and simulation (tutorial; BA elective)

University of Bern

Winter term 2003/04: Introduction to statistics (lab tutorials; BA sociology; with D. Hangartner, C. Kopp, R. Trösch)

#### INVITED LECTURES, WORKSHOPS AND SUMMER SCHOOLS

- July 2024: Cooperation at micro and macro scales (two lectures and two seminars as part of the summer school course "The Human Mind and the Open Society", Central European University, Budapest, 08.-19.07.2024)
- April 2024: Rational agents and networks (lecture held as part of lecture series on Artificial Intelligence for an Open Society, Utrecht University, 26.04.2024)
- May 2023: Rational agents and networks (lecture held as part of lecture series on Artificial Intelligence for an Open Society, Utrecht University, 10.05.2023)
- May 2022: Rational agents and networks (lecture held as part of lecture series on Artificial Intelligence for an Open Society, Utrecht University, 11.05.2022)
- June 2019: Order without Law? How Reputation Formation Promotes Cooperation in a Cryptomarket for Illegal Drugs (lecture held at Symposium of the Science Honours Academy, Utrecht University, 17.06.2019)
- March 2019: Conducting field experiments online and offline: Design, implementation and analysis (lecture held at the Spring School of the European Consortium for Sociological Research, Collegio Carlo Alberto, Turin; 25.-29.03.2019)
- September 2017: Signalling norms (lecture held at Workshop on Controversies in Game Theory IV: Social Norms and Cooperation, ETH Zurich; 11.-15.09.2017)
- May 2015: Game theoretic approaches to social norms (with V. Buskens and W. Raub; lecture held at Conference on Social Norms and Institutions: Model Building, Empirical Corroborations, and Applications, Centro Stefano Franscini, Ascona; 10.-15.05.2015)
- June/July 2014: Experiments (lectures and lab tutorials; with C. Dawes, R. Duch, J. Jensenius, J. Lo, A. Matsuo; Essex Summer School in Social Science Data Analysis; University of Oxford)

- July 2013: Experiments (lectures and lab tutorials; with C. Dawes, R. Duch, S. Jackman, H. Solaz; Essex Summer School in Social Science Data Analysis; University of Oxford)
- June/July 2013: Experiments (lectures and lab tutorials; with C. Dawes, R. Duch, S. Jackman, H. Solaz; Essex Summer School in Social Science Data Analysis; University of Oxford)
- June 2013: Workshop on Experimental Methods (lectures and lab tutorials, European University Institute, Florence)
- Fall term 2012: Experimental Social Sciences (lectures, ETH Zurich)
- July 2012: Experiments (lectures and lab tutorials; with M. Belot, R. Duch, H. Engelhardt-Wölfler, H. Solaz; Essex Summer School in Social Science Data Analysis; University of Oxford)
- June/July 2012: Experiments (lectures and lab tutorials; with M. Belot, R. Duch, D. Hangartner, H. Solaz; Essex Summer School in Social Science Data Analysis; University of Oxford)
- March 2012: Signalling Theory Introduction and Applications (block seminar, with D. Gambetta, European University Institute, Florence)
- June/July 2011: Experiments (lectures and lab tutorials; with M. Belot, R. Duch, D. Hangartner, L. Miller; Essex Summer School in Social Science Data Analysis; University of Oxford)
- Spring term 2010: Masterclass at the Interuniversity Center for Social Science Theory and Methodology (block seminar, with A. Diekmann, University of Groningen)
- Summer term 2007: Experimental game theory (lectures and lab tutorials, University of Nizhny Novgorod)
- Summer term 2006: Swiss-Russian seminar on trust experiments (lectures and lab tutorials, with A. Diekmann, University of Nizhny Novgorod)

### INVITED PRESENTATIONS AND KEYNOTES

- "Theorieprüfung und replikative Forschung" (invited roundtable presentation and discussion at Erster Workshop des Arbeitskreises "Methodologie der Sozialwissenschaften" in der Akademie für Soziologie, Johannes Gutenberg-Universität Mainz, 06.-07.09.2023)
- "Discussion of Andrei and Veltri" (Third Workshop on Experimental Sociology, Essex, online, 10.-11.05.2023)
- "The Moral Embeddedness of Cryptomarkets: Text Mining Feedback on Economic Exchanges on the Dark Web" (The Value Connection Workshop: Identifying, Implementing, and Assessing Values for AI Alignment; Royal Dutch Academy of Arts and Sciences; 15.-17.03.2023)
- "Does the Grapevine Still Matter? The Importance of Gossip in the Presence of Formalized Reputation Measures in Online Markets" (Research Seminar Series, Department of Sociology, Trinity College Dublin, online; 19.10.2022)
- "Newcomers, normative disagreement, and cooperation" (Social Norm Change: Drivers and Consequences Workshop, Institute for Future Studies, Stockholm; 16.-17.06.2022)
- "The emergence of partiality norms: Experimental evidence on how asymmetric incentives shape and cement unequal outcomes" (Seminar of the Life Course and Inequality Research Centre (LINES), University of Lausanne; 17.05.2022)
- "Moderators of reputation effects in peer-to-peer online markets: a meta-analytic model selection approach" (Cooperation Colloquia, Amsterdam Cooperation Lab, online; 11.02.2022)

- "Discussion of Hausladen and colleagues" (First Workshop on Experimental Sociology, London, online, 24.-25.06.2021)
- "How norms emerge from conventions (and change)" (Seminar Series of the Network for the Advancement of Social and Political Studies, Milan, online; 09.04.2021)
- "Testing sociological theories with online market data" (Research Seminar of the Institute for Analytical Sociology, Linköping, online; 29.10.2020)
- "The emergence of conventions in the repeated volunteer's dilemma: The role of social value orientation, payoff asymmetries and focal points" (Seminar in Microeconomics, University of Konstanz, online; 23.04.2020)
- Keynote: "The effectiveness of online reputation systems to promote social and economic exchange" (Digital Societies: 2<sup>nd</sup> Conference of the Academy of Sociology, University of Konstanz; 25.-27.09.2019)
- "Discussion of Bliege Bird, Power and colleagues" (Lorentz Workshop on the Language of Cooperation: Reputation and Honest Signaling, Leiden, 02.-06.09.2019)
- "How social norms emerge from behavioral regularities: evidence from lab experiments with the repeated volunteer's dilemma" (Sociology Colloquium, School of Business and Economics, Friedrich-Alexander University Erlangen-Nürnberg, 23.05.2019)
- "How dominance hierarchies emerge from conflict: A game theoretic model and experimental evidence" (Experimental Economics Symposium, New York University Abu Dhabi, 14.-15.03.2019)
- "How social norms emerge from behavioral regularities: evidence from lab experiments with the repeated volunteer's dilemma" (Social Research and Public Policy Seminar, New York University Abu Dhabi, 10.03.2019)
- "How information sharing promotes cooperation in illicit causes: Evidence from cryptomarkets and lab experiments" (Seminar of the Laboratory for Experimental Anthropology, Catholic University of Lille, 07.12.2017)
- "Social order in online markets and the 'collapse' of institutions" (Meeting of the Economic Sociology section of the German Sociological Association, University of Hamburg; 26.-27.10.2017)
- "Emergence of latent norms in the repeated volunteer's dilemma: the role of other-regarding preferences and learning" (Seminar of the Institute of Cognitive Sciences and Technologies, Rome, 12.10.2017)
- "How information sharing promotes cooperation in illicit causes: Evidence from cryptomarkets and lab experiments" (Colloquium of the Mannheim Zentrum für Europäische Sozialforschung, University of Mannheim, 26.09.2017)
- "Tacit coordination in the repeated volunteer's dilemma and the emergence of social norms" (with E. de Kwaadsteniet, Brownbag seminar, Department of Social and Organizational Psychology, Leiden University; 24.05.2017)
- "The production of a reputation premium: Bargain hunting and herding in eBay auctions" (10<sup>th</sup> Heinz Nixdorf Symposium, Paderborn; 12.-13.09.2016)
- "Generosity as a sign of trustworthiness: Game theoretic models and experimental evidence" (111th Annual Meeting of the American Sociological Association, Seattle; 20.-23.08.2016)

- "The production of a reputation premium: Bargain hunting and herding in eBay auctions" (Sociology colloquia at the University of Groningen; 17.09.2015)
- Keynote: "Punitive preferences, monetary incentives and tacit coordination in the punishment of defectors promote cooperation in humans" (Conference on Social Norms and Institutions: Model Building, Empirical Corroborations, and Applications, Centro Stefano Franscini, Ascona; 10.-15.05.2015)
- "The Sanctioning Dilemma: A quasi-experiment on social norm enforcement in the train" (Institutions, Inequalities, and Life Courses seminar, Amsterdam Institute for Social Science Research, University of Amsterdam; 09.02.2015)
- "The Sanctioning Dilemma: Punishment in the lab, in the train and online" (Forschungskolloquium Soziologie, Institute of Sociology, University of Bern; 17.12.2014)
- "Reputation and signals of trustworthiness in anonymous online markets" (Workshop on Security and Human Behaviour, Computer Laboratory, University of Cambridge; 09.-10.06.2014)
- "The Evolution of Cooperation in Anonymous Online Markets: An empirical investigation of the process of reputation formation" (Conference on Cyber Security and Social Science, Nuffield College, University of Oxford; 18.06.2012)
- "Who bells the cat?" An experiment with the sanctioning dilemma" (Strategic Interaction Group Workshop, Max Planck Institute of Economics, Jena; 04.-06.06.2012)
- "The Evolution of Cooperation in Anonymous Online Markets: An empirical investigation of the process of reputation formation" (Lunchtime Seminar, Oxford Internet Institute, University of Oxford; 06.03.2012)
- "Charitable giving as a signal of trustworthiness: Disentangling the signalling benefits of altruistic acts" (Research Seminar, Department of Quantitative Social Science, Institute of Education, University of London; 15.02.2012)
- "Binding contracts, voluntary commitments and social feedback in the intergenerational common-pool resource game" (Cooperative Relations Seminar, ICS/Department of Sociology, Utrecht University; 15.04.2011)
- "Statistik lügt nicht. Oder wie man mit fairen Würfeln Sozialwissenschaft betreibt" (Jahrestreffen des Weiterbildungs Lehrgangs in angewandter Statistik, ETH Zurich; 25.03.2011)
- "Signaling trustworthiness in field and laboratory experiments" (Social Theory Colloquium, Institute of Sociology, University of Leipzig; 10.06.2009)
- "Reputation und Signale von Vertrauenswürdigkeit: Empirische Evidenz aus Labor- und Feldexperimenten" (Interdisciplinary Research Colloquium, RW-Faculty, University of Bayreuth; 14.06.2007)

### PRESENTATIONS AT CONFERENCES AND WORKSHOPS [held by co-author]

# 2024

• "A systematic evaluation of text mining methods for short texts: Mapping individuals' internal states from online posts" (Workshop des Arbeitskreises "Methodologie der Sozialwissenschaften" in der Akademie für Soziologie zu Computational Sociology: Methodologische Herausforderungen für Forschung und Lehre, Bremen, 09.-11.10.2024)

- "Double standards in facilitating norm violations: A field experiment on sanctioning free-riding in public transport" (Workshop on Social Norms: Emergence, Stability, Social Change, Ascona, Switzerland; 07.-10.07.2024)
- ["Measuring social norms in surveys: The role of question sequence, reference group, and context information in gender norm inquiries" (held by A. Brüning; Workshop on Social Norms: Emergence, Stability, Social Change, Ascona, Switzerland; 07.-10.07.2024)]
- "The prevalence and magnitude of the correlation between generosity and trustworthiness: a meta-analysis of economic game experiments" (20<sup>th</sup> International Conference on Social Dilemmas (ICSD), Leiden; 02.-05.07.2024)]
- ["Measuring social norms in surveys: The role of question sequence, reference group, and context information in gender norm inquiries" (held by A. Brüning; 20<sup>th</sup> International Conference on Social Dilemmas (ICSD), Leiden; 02.-05.07.2024)]
- "Governing Through Gossip: The Role of Informal Communication in Reputation-Based Online Markets" (8<sup>th</sup> International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Riga; 23.-25.05.2024)

- "Meta-dominance analysis A tool for the assessment of the quality of digital behavioural data" (ODISSEI Conference for Social Science, Utrecht; 02.11.2023)
- ["Emergence of 'bad' Norms" (held by A. Diekmann; 5<sup>th</sup> Annual Conference of Experimental Sociology (ACES), Madrid; 30.08.-01.09.2023)]
- ["Governing through Gossip: The Role of Informal Communication in the Presence of Reputation Systems in Online Markets" (held by A. Macanovic; 118<sup>th</sup> Annual Meeting of the American Sociological Association, Philadelphia; 17.-21.08.2023)]
- ["Governing through Gossip: The Role of Informal Communication in the Presence of Reputation Systems in Online Markets" (held by A. Macanovic; 9<sup>th</sup> International Conference on Computational Social Science (IC2S2), Copenhagen; 17.-20.07.2023)]
- ["Governing through Gossip: The Role of Informal Communication in the Presence of Reputation Systems in Online Markets" (held by A. Macanovic; Force of Gossip conference, Amsterdam; 06.-07.07.2023)]
- ["Emergence of Inefficient Norms" (held by A. Diekmann; 20<sup>th</sup> ISA World Congress of Sociology, Melbourne, online; 25.06.-01.07.2023)]
- ["Signals of Belonging: Emergence of Signalling Norms As Facilitators of Parochial Cooperation" (held by A. Macanovic; 20<sup>th</sup> ISA World Congress of Sociology, Melbourne, online; 25.06.-01.07.2023)]
- ["Governing through Gossip: The Role of Informal Communication in the Presence of Reputation Systems in Online Markets" (held by A. Macanovic; 15<sup>th</sup> International Network of Analytical Sociology (INAS) conference, Princeton; 08.-09.06.2023)]
- "Double standards in facilitating norm violations: A field experiment on sanctioning free-riding in public transport" (7<sup>th</sup> International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Lisbon; 18.-20.05.2023)
- ["The Moral Embeddedness of Cryptomarkets: Text Mining Feedback on Economic Exchanges on the Dark Web" (held by A. Macanovic; 7<sup>th</sup> International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Lisbon; 18.-20.05.2023)]

- ["Emergence of inefficient norms" (held by A. Diekmann; Workshop on Analytical Sociology: Theory and Empirical Applications, Venice International University; 14.-17.11.2022)]
- ["Cooperation, punishment, and migration in multilevel social dilemmas: an experimental study" (held by K. Otten; 4<sup>th</sup> Annual Conference of Experimental Sociology (ACES), Utrecht; 31.08.-02.09.2022)]
- "The competitive advantage of sanctioning institutions revisited: a multi-lab replication" (19<sup>th</sup> International Conference on Social Dilemmas (ICSD), Copenhagen; 19.-22.07.2022)]
- ["Does the Grapevine Still Matter? The Importance of Gossip in the Presence of Formalized Reputation Measures in Online Markets" (held by A. Macanovic; 19<sup>th</sup> International Conference on Social Dilemmas (ICSD), Copenhagen; 19.-22.07.2022)]
- ["Cooperation, punishment, and migration in multilevel social dilemmas: an experimental study" (held by K. Otten; 19<sup>th</sup> International Conference on Social Dilemmas (ICSD), Copenhagen; 19.-22.07.2022)]
- ["The Role of Reinforcement Learning in the Emergence of Conventions Simulation Experiments with the Repeated Volunteer's Dilemma" (held by H. Nunner; 14<sup>th</sup> International Network of Analytical Sociology (INAS) conference, Florence, online; 26.-27.05.2022)]
- ["A Systematic Evaluation of Text Mining Methods for Short Texts: Mapping Individuals' Internal States from Tweets and Feedback Texts" (held by A. Macanovic; 14<sup>th</sup> International Network of Analytical Sociology (INAS) conference, Florence, online; 26.-27.05.2022)]

- "The moral embeddedness of cryptomarkets: Text mining feedbacks on economic exchanges in the darknet" (Cohesive Societies?: 3<sup>rd</sup> Conference of the Academy of Sociology, Leipzig, online, 29.09.-01.10.2021)
- ["Human cooperation in changing groups: Evidence from a large-scale public goods game" (held by K. Otten; Cohesive Societies?: 3<sup>rd</sup> Conference of the Academy of Sociology, Leipzig, online, 29.09.-01.10.2021)]
- "The prevalence and magnitude of generosity as a sign of trustworthiness: a meta-analysis" (Annual Conference of Experimental Sociology, Ascona, Switzerland, 15.-17.09.2021)
- "The competitive advantage of sanctioning institutions revisited: a multi-lab replication of Gürerk et al. (2006)" (poster presentation; Annual Conference of Experimental Sociology, Ascona, Switzerland, 15.-17.09.2021)
- ["Mining Everyday Texts for Sociologically Relevant Phenomena Evidence from Online Market Exchanges" (held by A. Macanovic; 15<sup>th</sup> Conference of the European Sociological Association, Barcelona, online, 31.08.-03.09.2021)]
- "Mining Everyday Texts for Sociologically Relevant Phenomena Evidence from Online Market Exchanges" (joint Congress of the German and Austrian Sociological Associations, Vienna, online, 23.-25.08.2021)
- "COVID-19 vulnerability and perceived norm violations predict loss of social trust: a pre-post study" (joint Congress of the German and Austrian Sociological Associations, Vienna, online, 23.-25.08.2021)
- ["Cooperation between Newcomers and Incumbents: The Role of Normative Disagreements" (held by K. Otten; 33<sup>rd</sup> Annual Group Processes Conference, Chicago, online, 06.08.2021)]

- ["COVID-19 vulnerability and perceived norm violations predict loss of social trust" (held by S. Lo Iacono; Workshop on "Has Covid wounded interpersonal trust? Six papers in search of an answer", Turin, online, 10.06.2021)]
- ["The Moral Foundations of Immoral Markets: Text Mining Feedbacks on Economic Exchanges in the Darknet" (held by A. Macanovic; ECONtribute Research Workshop: Social Image and Moral Behavior, Cologne, online, 07.-09.06.2021)]
- ["Human cooperation in changing groups evidence from a large-scale public goods game" (held by K. Otten; 13<sup>th</sup> International Network of Analytical Sociology (INAS) conference, Tokyo, online; 29.-30.05.2021)]
- "The Moral Embeddedness of Cryptomarkets: Text Mining Feedbacks on Economic Exchanges in the Darknet" (with A. Macanovic; 13<sup>th</sup> International Network of Analytical Sociology (INAS) conference, Tokyo, online; 29.-30.05.2021)
- ["Does living in a protected area promote social and environmental sustainability? A survey on resource use and life satisfaction in and around three regional nature parks in Switzerland" (held by T. Wiesli, Mid-term Conference of the ISA-RC55 Research Committee on Social Indicators, Fiesole, online; 22.-23.04.2021)]
- ["The Role of Reinforcement Learning in the Emergence of Conventions: Simulation Experiments with the Repeated, Three-Person Volunteer's Dilemma" (held by H. Nunner, Meeting of the Modelling and Simulation section of the German Sociological Association, University of Leipzig, online; 25.-26.03.2021)]
- ["Positive Reputation Bias in Cryptomarkets. Validating Quantitative Ratings with Automatic Analyses of Feedback Texts" (held by A. Macanovic, IV Forum of the International Sociological Association, Porto Alegre, online; 23.-28.2.2021)]
- ["The Sustainability of Cooperation Under Newcomer Entry: The Role of Normative Disagreements between Newcomers and Incumbents" (held by K. Otten, IV Forum of the International Sociological Association, Porto Alegre, online; 23.-28.2.2021)]
- ["Covid-19 Vulnerability and Perceived Lockdown-Norm Violations Predict Loss of Social Trust" (held by S. Lo Iacono, IV Forum of the International Sociological Association, Porto Alegre, online; 23.-28.2.2021)]

- "Signaling norms" (40<sup>th</sup> Congress of the German Sociological Association, Berlin, online; 14.-18.09.2020)
- ["Motives for leaving feedback after online market exchange: Evidence from automatic text analysis" (held by A. Macanovic, Workshop on Textual Analysis in Economics and the Social Sciences, University of East Anglia, online; 29.05.2020)]
- ["The role of reinforcement learning in the emergence of conventions: Simulation experiments with the repeated volunteer's dilemma" (held by C. Janssen, Brownbag seminar of the Data Science and Cognition Group, Utrecht University; 10.02.2020)]

- "The Effectiveness of Online Reputation Systems to Promote Social and Economic Exchange" (Colloquium of the Department of Sociology, Utrecht University; 06.11.2019)
- "The role of reinforcement learning in the emergence of conventions: Simulation experiments with the volunteer's dilemma" (5<sup>th</sup> International Conference on Computational Social Science (IC<sup>2</sup>S<sup>2</sup>), Amsterdam; 17.-20.07.2019)

- "Heterogeneous Groups Overcome the Diffusion of Responsibility Problem in Social Norm Enforcement" (poster presentation; 5<sup>th</sup> International Conference on Computational Social Science (IC<sup>2</sup>S<sup>2</sup>), Amsterdam; 17.-20.07.2019)
- ["Heterogeneous Groups Overcome the Diffusion of Responsibility Problem in Social Norm Enforcement" (poster presented by A. Diekmann, 18<sup>th</sup> International Conference on Social Dilemmas (ICSD), Sedona; 03.-07.06.2019)]
- ["The Emergence of Latent Norms in the Repeated Volunteer's Dilemma: The Role of Social Preferences, Payoff Asymmetries and Focal Points" (held by E. de Kwaadsteniet; 18<sup>th</sup> International Conference on Social Dilemmas (ICSD), Sedona; 03.-07.06.2019)]
- ["The Emergence of Latent Norms in the Repeated Volunteer's Dilemma: The Role of Social Preferences, Payoff Asymmetries and Focal Points" (held by L. Bouman; 12<sup>th</sup> International Network of Analytical Sociology (INAS) conference, St. Petersburg; 31.05-02.06.2019)]
- ["Normative Conflict and Public Good Provision in Changing Groups" (held by V. Buskens; Workshop at the HUJI/UU Center for Partnership in Science, Jerusalem; 15.05.2019)]
- "Heterogeneous Groups Overcome the Diffusion of Responsibility Problem in Social Norm Enforcement" (6<sup>th</sup> International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Utrecht; 02.-04.05.2019)
- ["From conventions to social norms in the repeated volunteer's dilemma" (held by L. Tummolini; 6<sup>th</sup> International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Utrecht; 02.-04.05.2019)]
- ["The Emergence of Latent Norms in the Repeated Volunteer's Dilemma: The Role of Social Preferences, Payoff Asymmetries and Focal Points" (held by E. de Kwaadsteniet; 6<sup>th</sup> International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Utrecht; 02.-04.05.2019)]
- ["The prevalence and magnitude of generosity as a sign of trustworthiness: a meta-analysis" (held by R. Jiao; 6<sup>th</sup> International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Utrecht; 02.-04.05.2019)]
- ["Explaining Populist Support: The Interplay of Economic Conditions and Mainstream Party Strategy" (held by Z. Lippenyi; 4<sup>th</sup> European Social Survey Conference, Mannheim; 15.-17.04.2019)]
- ["Reputation effects in C2C online markets: a meta-analysis" (held by R. Jiao; General Online research Conference, Cologne; 06.-08.03.2019)]

- ["Reputation effects in C2C online markets: a meta-analysis" (poster presented by R. Jiao; European Symposium Series on Societal Challenges in Computational Social Science, Cologne; 05.-07.12.2018)]
- "Sharing compromising information as a cooperative strategy" (1st Annual Conference of Experimental Sociology, Vienna; 06.-07.09.2018)
- "Sharing compromising information as a cooperative strategy" (113<sup>th</sup> Annual Meeting of the American Sociological Association, Philadelphia; 11.-14.08.2018)
- "Technology Use and Norm Change in Online Privacy: Experimental Evidence From Vignette Studies" (113<sup>th</sup> Annual Meeting of the American Sociological Association, Philadelphia; 11.-14.08.2018)

- "Heterogeneous Groups Overcome the Diffusion of Responsibility Problem in Social Norm Enforcement" (Group Processes Conference; Philadelphia; 10.08.2018)
- ["Heterogeneous Groups Overcome the Diffusion of Responsibility Problem in the Volunteer's Dilemma" (held by A. Diekmann; 19<sup>th</sup> ISA World Congress of Sociology, Toronto; 15.-21.07.2018)]
- "Technology Use and Normative Change in Online Privacy Attitudes and Behavior: Experimental Evidence from Vignette Studies" (19<sup>th</sup> ISA World Congress of Sociology, Toronto; 15.-21.07.2018)
- "Heterogeneous Groups Overcome the Diffusion of Responsibility Problem in Social Norm Enforcement" (11<sup>th</sup> Maastricht Behavioral and Experimental Economics Symposium; Maastricht University; 04.06.2018)
- "Technology use and norm change in online privacy: Experimental evidence from vignette studies" (5th International Meeting on Experimental and Behavioral Social Sciences; European University Institute, Florence; 03.-05.05.2018)
- "Sharing compromising information as a cooperative strategy" (Meeting of the Modelling and Simulation section of the German Sociological Association, University of Leipzig; 23.-24.03.2018)

- ["Sharing compromising information: How 'crime' begets cooperation in the lab" (held by D. Gambetta; Seminar of the Institute of Public Goods and Policies; Spanish National Research Council, Madrid; 27.09.2017)]
- ["Consensual punishment does not promote cooperation in the six-person PD with noisy public monitoring" (held by V. Buskens; 16<sup>th</sup> Conference of the International Association for the Study of the Commons, Utrecht University; 10.-14.07.2017)]
- "Order without law: Reputation promotes cooperation in a cryptomarket for illegal goods" (3<sup>rd</sup> International Conference on Computational Social Science, Cologne; 10.-13.07.2017)
- "Sharing compromising information: How crime begets trust and cooperation among criminals" (poster presentation; 17<sup>th</sup> International Conference on Social Dilemmas, Taormina, Sicily; 20.-23.06.2017)
- "Order without law: Reputation promotes cooperation in a cryptomarket for illegal goods" (17<sup>th</sup> International Conference on Social Dilemmas, Taormina, Sicily; 20.-23.06.2017)
- ["Sharing compromising information: How 'crime' begets cooperation in the lab" (held by D. Gambetta; European Workshop on Experimental and Behavioral Economics; University of Bologna; 26.-27.05.2017)]
- "Conflict and the emergence of hierarchical social structures: a game theoretic model and experimental investigation" (4<sup>th</sup> International Meeting on Experimental and Behavioral Social Sciences; University of Barcelona; 27.-29.04.2017)
- "Sharing compromising information: How 'crime' begets cooperation in the lab" (4<sup>th</sup> International Meeting on Experimental and Behavioral Social Sciences; University of Barcelona; 27.-29.04.2017)
- "Sharing compromising information: How crime begets cooperation among criminals" (Cooperative Relations Seminar, Utrecht University; 08.02.2017)

• ["Collective Punishment Rules in Prisoner's Dilemmas with Noisy Observation of Behavior" (held by V. Buskens; Experimental Working Group Seminar, European University Institute, Florence; 25.01.2017)]

#### 2016

- "Information sharing promotes cooperation in illicit causes: Evidence from an online market in the dark web" (The Sixth Joint Japan-US Conference on Mathematical Sociology and Rational Choice, Seattle; 19.08.2016)
- "Signals of Trustworthiness in Social Exchange: A Theoretical Framework and Empirical Evidence" (3<sup>rd</sup> ISA Forum of Sociology, Vienna; 10.-14.07.2016)
- [""Take One for the Team!" Individual Heterogeneity and the Emergence of Latent Norms in a Volunteer's Dilemma" (held by A. Diekmann; 3<sup>rd</sup> ISA Forum of Sociology, Vienna; 10.-14.07.2016)]
- "Information sharing promotes cooperation in illicit causes: Evidence from an online market in the dark web" (3<sup>rd</sup> International Conference on Social Sciences and the Internet, Eindhoven University of Technology; 01.07.2016)
- "Information sharing promotes cooperation in illicit causes: Evidence from an online market in the dark web" (9th International Network of Analytical Sociologists Conference, Utrecht University; 03.-04.06.2016)
- "The Production of a Reputation Premium: Bargain Hunting and Herding in eBay Auctions" (Conference on Social Interaction and Society, ETH Zurich; 26.-28.05.2016)

- "The production of a reputation premium: Bargain hunting and herding in eBay auctions" (Workshop on Rational Choice Sociology: Theory and Empirical Applications, Venice International University; 16.-18.11.2015)
- "Conflict and the emergence of hierarchical social structures: A game theoretic model and experimental evidence" (Meeting of the Modelling and Simulation section of the German Sociological Association, University of Erlangen Nuremberg; 01.-02.10.2015)
- "The production of a reputation premium: Bargain hunting and herding in eBay auctions" (14<sup>th</sup> TIBER Symposium on Psychology and Economics, Tilburg University; 27.08.2015)
- ["Heterogeneity Promotes Cooperation in the Second-Order Free Rider Dilemma" (held by A. Diekmann; 110th Annual Meeting of the American Sociological Association, Chicago; 22.-25.08.2015)]
- ["The production of a reputation premium: Bargain hunting and herding in eBay auctions" (held by A. Aksoy; 110th Annual Meeting of the American Sociological Association, Chicago; 22.-25.08.2015)]
- ["Punitive preferences, monetary incentives and tacit coordination in the punishment of defectors promote cooperation in humans" (held by A. Diekmann; 16th International Conference on Social Dilemmas, Hong Kong; 23.-26.06.2015)]
- ["Conflict and the emergence of hierarchical social structures: a game theoretic model and experimental investigation" (held by C. Rutten; Workshop on Understanding Cooperation: a multidisciplinary perspective, Utrecht University; 17.06.2015)]

- ["Using 'Big Data' to Test for Propositions on Reputation and Feedback-Giving in Anonymous Online Markets" (held by A. Diekmann; 8th International Network of Analytical Sociologists Conference, Harvard University, Boston; 11.-13.06.2015)]
- "The Sanctioning Dilemma: A quasi-experiment on social norm enforcement in the train" (8th Maastricht Behavioral and Experimental Economics Symposium; Maastricht University; 08.06.2015)
- ["Using 'Big Data' to Investigate Reputation Formation and Feedback Giving in Anonymous Online Markets" (held by A. Diekmann; International Conference on Computational Social Science, Helsinki; 08.-11.06.2015)]
- ["Conflict and the formation of hierarchical social structures: a game theoretic model and experimental design" (held by C. Rutten; Conference on Social Norms and Institutions: Model Building, Empirical Corroborations, and Applications, Centro Stefano Franscini, Ascona; 10.-15.05.2015)]
- ["Social norm enforcement in the city and the train. Evidence from (quasi-)experimental field studies" (held by J. Berger; Conference on Social Norms and Institutions: Model Building, Empirical Corroborations, and Applications, Centro Stefano Franscini, Ascona; 10.-15.05.2015)]
- ["The production of a reputation premium: Bargain hunting and herding in eBay auctions" (held by A. Aksoy; International conference of the Network for Integrated Behavioural Science, University of Nottingham; 21.-23.04.2015)]
- "Conflict and the formation of hierarchical social structures: A game theoretic model and experimental design" (Meeting of the Modelling and Simulation section of the German Sociological Association, University of Leipzig; 19.-21.03.2015)
- ["Trust and Reputation in Social Exchange. From Maghreb Merchants to Electronic Markets" (held by A. Diekmann; MZES Public Lecture, Mannheimer Zentrum für Europäische Sozialforschung, University of Mannheim; 25.02.2015)]
- "Generosity is a sign of trustworthiness the punishment of meanness is not. Evidence from experiments with dictator games with second- and third-party punishment and trust games" (Sonic Meeting, Department of Economics, University of Bologna; 20.02.2015)

- ["The Functioning of Electronic Markets: Exploring reputation effects and feedback giving using a large data set of eBay auctions" (held by A. Diekmann; GESIS Computational Social Science Winter Symposium, Cologne; 01.12.2014)]
- ["Missing Hero Dilemma. Strategic and Altruistic Punishment" (held by A. Diekmann; Workshop on Rational Choice Sociology: Theory and Empirical Applications, Venice International University; 10.-13.11.2014)]
- "Signalisiert informelles Bestrafen unfairen Verhaltens Vertrauenswürdigkeit? Empirische Evidenz aus einem Experiment mit Diktator- und Vertrauensspielen" (Congress of the German Sociological Association, Meeting of the Modelling and Simulation section, Trier; 06.-10.10.2014)
- "Take One for the Team!' Individual heterogeneity and the emergence of latent norms in a volunteer's dilemma" (Informal meeting of the institutions programme, research theme cooperation, self-regulation and collective action, Utrecht University; 25.09.2014)

- "The production of a reputation premium: Bargain hunting and herding in eBay auctions" (Department Seminar, Department of Sociology / ICS, Utrecht University; 19.09.2014)
- ["Attributing responsibility for collective decision making: experimental evidence" (held by R. Duch; Political Science Seminar; Institute for Advanced Study in Toulouse; 19.09.2014)]
- ["Norm violations and the second-order free rider dilemma. Strategic motives versus altruistic punishment" (held by A. Diekmann; Workshop on Controversies in Game Theory: Homo Oeconomicus Versus Homo Socialis; ETH Zurich, 08.-12.09.2014)]
- "Does informal punishment of unfair behaviour signal trustworthiness? Empirical evidence from experiments with dictator and trust games" (International Conference: Experimental Social Science on Social Dilemmas; Department of Sociology, Utrecht University; 19.-20.06.2014)
- "The production of a reputation premium: Bargain hunting and herding in eBay auctions" (Conference on Reason and Decision Making, Nuffield College, University of Oxford; 06.06.2014)
- "Charitable Giving as a Signal of Trustworthiness: Disentangling the Signaling Benefits of Altruistic Acts" (London Experimental Workshop; Middlesex University London; 12.-15.05.2014)
- "Take One for the Team!' Individual heterogeneity and the emergence of norm-directed behavior in a volunteer's dilemma" (1<sup>st</sup> International Meeting on Experimental and Behavioral Social Sciences; Nuffield College, University of Oxford; 10.-12.04.2014)
- ["Sanktionierung von Normverletzungen. Strategisches Eigeninteresse versus altruistische Bestrafung" (held by A. Diekmann; Mitgliederversammlung der Leopoldina, Sektion Ökonomik und Empirische Sozialwissenschaften; Bonn, 03.-04.04.2014)]
- "Take One for the Team!' Individual heterogeneity and the emergence of norm-directed behavior in a volunteer's dilemma" (Workshop on Norms, Actions and Games; Department of Informatics, King's College London; 01.-02.04.2014)
- "The preventive effect of ignorance: Experimental approaches to the study of social norms" (Department of Sociology/ICS, Utrecht University; 14.02.2014)
- "Does costly punishment signal trustworthiness? An experiment with second- and third-party punishment" (CESS colloquium, Nuffield Centre for Experimental Social Sciences, University of Oxford; 11.02.2014)
- ["Responsibility Attribution for Collective Decision Makers" (held by R. Duch; Comparative Politics Workshop, Department of Political Science, Stanford University; 13.01.2014)]

- "The preventive effect of ignorance: Experimental approaches to the study of social norms" (School of Management, Economics, and Social Sciences, University of Cologne; 02.12.2013)
- "Choosing a trustworthy partner: Charitable giving as a signal of trustworthiness in experimental trust games" (Workshop on Rational Choice Sociology: Theory and Empirical Applications, Venice International University; 18.-21.11.2013)
- "Choosing a Trustworthy Partner for Social Exchange: Charitable Giving as a Signal of Trustworthiness" (Nuffield College Postdoc Seminar, University of Oxford; 30.10.2013)
- "Choosing a trustworthy partner: Charitable giving as a signal of trustworthiness in experimental trust games" (Workshop of the University of Oxford Behavioural Economics Research Group, Blenheim Palace; 10.10.2013)

- ["Reputation formation and the evolution of cooperation in anonymous online markets" (held by A. Diekmann; NIAS-Lorentz workshop on Gossip and Reputation Management, Lorentz Center, Leiden; 26.-30.08.2013)]
- "Individual heterogeneity and costly punishment: a volunteer's dilemma" (108th Annual Meeting of the American Sociological Association, New York City; 10.-13.08.2013)
- "Choosing a trustworthy partner: Charitable giving as a signal of trustworthiness in experimental trust games" (American Sociological Association pre-conference on Advances in Rational Choice Social Research, New York City; 09.08.2013)
- ["Choosing a trustworthy partner: Charitable giving as a signal of trustworthiness in experimental trust games" (held by S. Fehrler; World Meetings of the Economic Science Association, Zurich; 11.-14.07.2013)]
- ["Collective Decision Rules for Allocating Punishment in Voluntary Contribution Games with Noise in the Display of Contributions" (held by N. van Miltenburg; 15th International Conference on Social Dilemmas, Zurich; 10.-13.07.2013]
- "Individual heterogeneity and costly punishment: a volunteer's dilemma" (15th International Conference on Social Dilemmas, Zurich; 10.-13.07.2013)
- ["Collective Decision Rules for Allocating Punishment in Voluntary Contribution Games with Noise in the Display of Contributions" (held by N. van Miltenburg; 6th International Network of Analytical Sociologists Conference, Stockholm; 07.-08.06.2013)]
- "Natural and strategic generosity as signals of trustworthiness" (School of Economics, University of Edinburgh; 30.05.2013)
- "Natural and strategic generosity as signals of trustworthiness" (Nuffield College Postdoc Seminar, University of Oxford; 29.05.2013)
- ["Self-interested peer punishment and heterogeneity sustain cooperation" (held by A. Diekmann; International Meeting on Experimental and Behavioral Economics, Madrid; 11.-13.04.2013)]
- "Individual heterogeneity and the evolution of social norms: Experiments with the volunteer's dilemma" (Nuffield College/Centre for Experimental Social Sciences, University of Oxford; 06.03.2013)
- "Information sharing as credible commitment in bargaining" (Informal Workshop, Centre for Experimental Social Sciences, University of Oxford; 22.02.2013)
- "Individual heterogeneity and costly punishment: a volunteer's dilemma" (Department of Sociology/ICS, Utrecht University; 09.01.2013)

- "Buyers Pay for and Sellers Invest in a Good Reputation. More Evidence from eBay" (Workshop on Rational Choice Sociology: Theory and Empirical Applications, Venice International University; 26.-30.11.2012)
- ["The Evolution of Cooperation in Anonymous Online Markets: An Empirical Investigation of the Process of Reputation Formation" (held by S. Wehrli; Conference on New Developments in Signaling and Game Theory, Centro Stefano Franscini, Ascona; 14.-19.09.2012)]
- "Charitable giving as a signal of trustworthiness: Disentangling the signaling benefits of altruistic acts" (Conference on New Developments in Signaling and Game Theory, Centro Stefano Franscini, Ascona; 14.-19.09.2012)

- ["Natural and Strategic Generosity as Signals of Trustworthiness" (held by D. Gambetta; Conference on New Developments in Signaling and Game Theory, Centro Stefano Franscini, Ascona; 14.-19.09.2012)]
- "Take One for the Team: Inequality and the Evolution of Norms of Cooperation in a Volunteer's Dilemma" (Conference on Reason and Decision Making, Nuffield College, University of Oxford; 04.05.2012)
- ["Responsibility attribution for collective decision makers" (held by R. Stevenson; "The New Economic Voter" Shambaugh Conference, University of Iowa; 22.-25.03.2012)]
- "Who bells the cat?" An experiment with the sanctioning dilemma" (Informal Workshop, Centre for Experimental Social Sciences, University of Oxford; 02.03.2012)
- ["Signaling Trustworthiness" (held by S. Fehrler; Research Colloquium, Department of Economics, New York University; 28.01.2012)]

- "The Sanctioning Dilemma" (with A. Diekmann; Quantitative Sociology Colloquium, ETH Zurich; 06.12.2011)
- ["Identifying individuals' preferences using games: A field experiment in promoting sustainable energy consumption" (held by M. Baeriswyl; International Conference on Information Systems, Shanghai; 04.-07.12.2011)]
- "Altruism and Fairness as a Signal of Trustworthiness. Experimental Evidence" (Workshop on Rational Choice Sociology: Theory and Empirical Applications, Venice International University; 28.11.-02.12.2011)
- "Social norms and punishment: The sanctioning dilemma" (with A. Diekmann; Workshop on Rational Choice Sociology: Theory and Empirical Applications, Venice International University; 28.11.-02.12.2011)
- "The emergence of efficient cooperation norms in equal and unequal groups: Turn-taking and the 'exploitation' of the great by the small" (Nuffield College Postdoc Seminar, University of Oxford; 17.11.2011)
- "Social norms and punishment: The sanctioning dilemma" (with A. Diekmann; Nuffield workshop on experimental research on social dilemmas, Nuffield College, Oxford; 13.-15.11.2011)
- "Responsibility attribution for collective decision makers" (with R. Duch; Nuffield workshop on experimental research on social dilemmas, Nuffield College, Oxford; 13.-15.11.2011)
- ["Experimental Investigations of Responsibility Attribution for Collective Decision Making in Coalition Government" (held by R. Duch; Research Seminar, Juan March Institute, Madrid; 28.10.2011)]
- ["Responsibility Attribution for Collective Decision Makers" (held by R. Duch; Political Economy Seminar, Hertie School of Governance, Berlin; 13.10.2011)]
- "Natural fairness as a signal of trustworthiness" (with D. Gambetta; Workshop on Trust and Cultural Evolution, Valencia; 29.-30.09.2011)
- ["Responsibility Attribution Experiments: Insights for the Study of Vote Choice" (held by R. Duch; American Political Science Association 2011 Annual Meeting, Seattle; 01.-04.09.2011)]
- "Is charitable giving a costly signal of cooperative intent? Decomposing the benefits of altruistic acts" (Game Theory and Society Conference, Zurich; 27.-30.07.2011)

- ["Lifting the veil of ignorance: An experiment on normative compliance" (held by H. Rauhut; Game Theory and Society Conference, Zurich; 27.-30.07.2011)]
- ["The Emergence of Social Norms Among Heterogeneous Actors" (held by A. Diekmann; Game Theory and Society Conference, Zurich; 27.-30.07.2011)]
- ["Signaling Trustworthiness with Donation: Evidence from an Experiment with Partner Choice" (held by S. Fehrler; Annual International Meeting of the Economic Science Association, Chicago; 07.-10.07.2011)]
- ["The evolution of social norms and cooperation in an asymmetric dilemma" (held by A. Diekmann; 14th International Conference on Social Dilemmas, Amsterdam; 06.-09.07.2011)]
- "Binding contracts, voluntary commitments and social feedback in the intergenerational common-pool resource game" (14th International Conference on Social Dilemmas, Amsterdam; 06.-09.07.2011)
- ["Natural Fairness as a Signal of Trustworthiness" (held by D. Gambetta; Conference on Cheap Talk and Signaling, WZB, Berlin; 17.-18.06.2011)]
- ["Responsibility Attribution for Collective Decision Makers" (held by R. Duch; Annual Meeting of the European Political Science Association, Dublin; 16.-18.06.2011)]
- "Altruistic Acts Signal Trustworthiness" (Nuffield College Postdoc Seminar, University of Oxford; 20.05.2011)
- ["Lifting the veil of ignorance: An experiment on normative compliance" (held by H. Rauhut; Thurgau Experimental Economics Meeting, Kreuzlingen; 02-04.05.2011)]
- ["Soziale Ungleichheit und Kooperation. Experimente mit dem asymmetrischen Volunteer's Dilemma" (held by A. Diekmann; Jahrestagung des Sozialwissenschaftlichen Ausschusses im Verein für Socialpolitik, Erfurt; 05.05.-07.05.2011)]
- ["Heterogeneity/Asymmetry and Cooperation" (held by A. Diekmann; Workshop on Positive and Normative Aspects of Distributive Justice: An Interdisciplinary Perspective, Bremen; 17.-18.03.2011)]

- ["Die Präventivwirkung des Nichtwissens. Eine experimentelle Untersuchung" (held by A. Diekmann; Workshop on Rational Choice Sociology: Theory and Empirical Applications, Venice International University; 29.11.-03.12.2010)]
- "Signalisiert wohltätiges Spenden Vertrauenswürdigkeit? Eine experimentelle Untersuchung" (Kongress der Deutschen Gesellschaft für Soziologie, Frankfurt am Main, 11.-15.10.2010)
- "Do voluntary commitments or binding contracts help to overcome the intergenerational common resource dilemma?" (Sessions of RC45 at the 2010 World Congress of Sociology, Gothenburg; 15.07.2010)
- "Does charitable giving signal trustworthiness? An experimental investigation" (Sessions of RC45 at the 2010 World Congress of Sociology, Gothenburg; 15.07.2010)
- "Does charitable giving signal trustworthiness? An experimental investigation" (poster presentation; SIGNALING THEORY: European Science Days, Steyr; 11.-15.07.2010)
- ["Signaling Models and Social Norms Theory, Model, Experimental Research" (held by A. Diekmann; ICS Groningen Master Class; 22.04.2010)]

• "Climate Games" (with A. Diekmann; Meeting of the Modelling and Simulation section of the German Sociological Association, Potsdam; 25.03.2010)

#### 2009

- "Long-term interests and online reputation: A game theoretic analysis" (Workshop on Rational Choice Sociology: Theory and Empirical Applications, Venice International University; 30.11.-04.12.2009)
- ["Signaling Models and Social Norms Theory, Model, Experimental Research" (held by A. Diekmann; European Academy of Sociology, Paris; 23.-24.10.2009)]
- ["Experiments with the Volunteer's Dilemma Game" (held by A. Diekmann; 13th International Conference on Social Dilemmas Kyoto; 20.-24.08.2009)]
- ["The Evolution of Cooperation on Anonymous Markets" (held by S. Wehrli; 13th International Conference on Social Dilemmas Kyoto; 20.-24.08.2009)]
- "Signals of trustworthiness in laboratory experiments" (13th International Conference on Social Dilemmas, Kyoto; 20.-24.08.2009)
- "Reputation und Signale von Vertrauenswürdigkeit in Interaktionen auf einem Online-Markt mit anonymen Teilnehmern" (Meeting of the Modelling and Simulation section of the German Sociological Association, Nürnberg; 26.-27.03.2009)

#### 2008

- "Coordination and Learning in the Volunteer's Dilemma" (Workshop on Rational Choice Sociology: Theory and Empirical Applications, Venice International University; 01.-05.12.2008)
- "Experiments with the Volunteer's Dilemma Game" (with A. Diekmann and S. Wehrli; Behavioral Studies Colloquium, ETH Zurich; 19.11.2008)
- ["Signaling Models and Experiments: A Research Perspective" (held by A. Diekmann; Zurich Workshop on Challenges and Visions in the Social Sciences, ETH Zurich; 18.-23.08.2008)]
- ["Signals of trustworthiness: Evidence from lab experiments" (held by A. Diekmann; Paper Session, Section on Rationality and Society, 103th ASA Annual Meeting, Boston; 31.07.-04.08.2008)]
- "Signals of trustworthiness: Evidence from field and lab experiments" (Empirical Research Colloquium, Institute of Sociology, University of Bern; 06.05.2008)
- ["Trust and Social Cooperation. Experiments with Signaling Models" (held by A. Diekmann; Sociology Seminar, Nuffield College, University of Oxford; 05.03.2008)]

- "Experiments with Signaling Games. Evidence from Russia and Switzerland" (with A. Diekmann; Workshop on Rational Choice Sociology: Theory and Empirical Applications, Venice International University; 03.-07.12.2007)
- "Signaling Trustworthiness. Experimental Evidence" (Annual congress of the Swiss Political Science Association, Balsthal; 22.-23.11.2007)
- "Signaling Trustworthiness. Evidence from Lab Experiments" (with A. Diekmann; Behavioral Studies Colloquium, ETH Zurich; 10.10.2007)
- "Signaling Trustworthiness. Evidence from Lab Experiments" (with A. Diekmann; International Conference on Rational Choice and Social Institutions, Zurich; 06.-08.09.2007)

• "Evolution of trust and reputation: Theoretical models, empirical evidence, and open questions" (9th International GOR Conference, Leipzig; 26.-28.03.2007)

#### 2006

- ["Signaling Trustworthiness. Theory, Models and Experiments" (held by A. Diekmann; Workshop on Rational Choice Sociology: Theory and Empirical Applications, Venice International University; 04.-08.12.2006)]
- "Modelle der Entstehung von Vertrauen durch Reputation in Online-Märkten" (Sociology Colloquium, ETH Zurich; 27.06.2006)
- "Trust and Reputation in Online Auctions" (with S. Wehrli; EXYSTENCE Topical Workshop on Trust-Based Networks and Robustness in Organisations, Zurich; 13.-17.03.2006)

### 2005

- "Simulation Models of Trust and Reputation" (Workshop on Rational Choice Sociology: Theory and Empirical Applications, Venice International University; 05.-09.12.2005)
- "The Evolution of Trust and Reputation: Results from Simulation Experiments" (Meeting of the European Social Simulation Association, Koblenz; 05.-09.09.2005)
- "The Evolution of Trust and Reputation: Results from Simulation Experiments" (poster presentation; 11th International Conference on Social Dilemmas, Krakow; 24.-28.07.2005)
- ["The Evolution of Trust and Reputation. Results from Simulation Experiments and Analysis from Auction Data" (held by A. Diekmann; Trust and cooperation in online interaction, Colloquium of the Royal Netherlands Academy of Arts and Sciences (KNAW)", Amsterdam; 02.-04.05.2005)]
- "Die Evolution von Vertrauen und Reputation. Ergebnisse aus Simulationsexperimenten und empirischer Analysen von Auktionsdaten" (with A. Diekmann; Meeting of the Modelling and Simulation section of the German Sociological Association, Neuenburg; 11.-12.03.2005)

### **LANGUAGES**

Bärndütsch (fluent); German (fluent); English (fluent); Polish (fluent); French (intermediate); Dutch (intermediate); Portuguese (basics)

### **REFERENCES**

Available upon request